CCM DIRECTORY OF
PRODUCTS & SERVICES

BUSINESS-TO-MUNICIPAL REFERENCE GUIDE
The CCM Directory of Products & Services is the annual purchasing guide for Connecticut’s municipal officials. This publication is produced by the Connecticut Conference of Municipalities (CCM) as a service to its members.

This guide lists and describes a variety of businesses that supply the types of products and services used by Connecticut towns and cities. These businesses are eager to work with you. Please mention that you saw their listing in the CCM Directory of Products & Services when you contact them.

CCM does not necessarily recommend or endorse the products or services of any individual or firm listed in the CCM Directory of Products & Services. Businesses have paid a fee to be listed in this publication.

We hope this publication is a useful resource.
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BlumShapiro works with many municipalities to address their complex needs in today’s changing government landscape. With over 30 years of experience and dedicated cross-functional teams, we address not only your compliance issues, but your underlying business and operational challenges — assessing opportunities, weighing risks and exploring the practical implications of your short- and long-term decisions.

When you work with BlumShapiro, we provide solutions that are fully aligned with your municipality’s goals and objectives. We serve as your business advisors, helping you solve challenges and maximize opportunities. Drawing upon our breadth and depth of experience with government entities — we strategically tailor and consistently deliver tested solutions for unlocking the full potential of your organization. Our highly valued team members bring their diverse backgrounds and strengths to the table resulting in your municipality receiving a true blend of national firm experience and local firm delivery. Our team shares a common passion: a personal commitment to each client’s success as well as to the communities in which we live and work.

PKF O’Connor Davies
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PKF O’Connor Davies, LLP is a full-service, certified public accounting and advisory firm with a long history of serving clients both domestically and internationally. With roots tracing to 1891, nine offices in Connecticut, New York, New Jersey, and Maryland, and more than 700 professionals, the Firm provides a complete range of accounting, auditing, tax, and management advisory services. Our specialized government services division serves approximately 140 governmental clients, ranging in size from large governments with up to $2 billion of general fund revenue to small, single purpose governments.

Services to our government clients include all types of audits (i.e., financial, federal and state single audits, compliance, forensic, efficiency, pension and performance audits), risk assessments, information technology assessments and consulting, assistance in budgeting, internal auditing assistance, design and implementation of organizational systems and accounting software.

PKF O’Connor Davies is ranked 28 on Accounting Today’s 2017 “Top 100 Firms” list and is recognized as one of the “Top 10 Fastest-Growing Firms.” PKF O’Connor Davies is the lead North American firm in PKF International, a global network of legally independent accounting and advisory firms located in 440 locations, in 150 countries around the world.
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Founded in 1956, Antinozzi Associates is celebrating six decades as an architectural firm, and two decades with a dedicated interior design department. We are a mid-sized full-service architecture and interior design firm, led by the four principals: Paul Antinozzi, AIA (President), George Perham, AIA, IIDA (Vice President), Paul Lisi, AIA (Studio Operations) and Michael Ayles, AIA (Business Development). Antinozzi Associates, comprised of architects, interior designers, graphic designers, and marketing/administrative staff, strives to maintain a positive, energetic and collaborative spirit with a talented and diverse group of professionals.

Antinozzi Associates has been a leader in architectural and interior design of the corporate, commercial, institutional, multi-unit residential, financial and religious projects. Our approach to fulfilling this responsibility is to listen closely to our clients, design beautifully functional spaces, and integrate sustainable design practices.

In addition to architectural and interior design services that include sustainable design, we provide Pre-Referendum Services, Feasibility Studies, Master Planning, Programming, Project Management, Site Analysis, Space Planning, Consultant Coordination, LEED in Certification, Commissioning and Consulting. By providing these expanded services, we have become experts in designing facilities that combine the practical and aesthetic design components, resulting in well-crafted buildings.
**WSP USA, Inc.**
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WSP USA, formerly WSP | Parsons Brinckerhoff, is the U.S. operating company of one of the world’s leading engineering and professional services firms — WSP.

Dedicated to serving local communities, we are engineers, planners, technical experts, strategic advisors and construction management professionals. WSP USA designs lasting solutions in the buildings, transportation, energy, water and environment sectors. With nearly 7,000 people in 100 offices across the U.S., we partner with our clients to help communities prosper.

**CME Associates, Inc.**
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Building strong communities matters. CME is dedicated to helping local communities preserve their unique characteristics while developing spaces where people want to live, work and play. We help identify their vision for growth and development and then provide the technical tools and innovative solutions to get them there. We have recognized national experts in transportation engineering and historic site redevelopment that work with communities and apply their knowledge on a local level.

Let CME be your partner in creating a stronger community.

Services include:

- Visioning and Master Planning
- Community Space Design and Consulting
- Development and Redevelopment Design
- Green and Low Impact Development Initiatives
- Infrastructure Improvement Design
- Downtown / Brownfield Redevelopment
- Grant Identification and Writing
- Historic Preservation
- Coastal Protections
CCM CivicLift
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Andrew Merola, CCM Energy & Program Development Manager

CivicLift helps CCM member municipalities connect with residents through an online community with resources that engage, entertain and inform. CivicLift enhances community conversations, promotes local businesses and enables residents to remain updated on everything in town. Most people now rely on the Internet for information and CivicLift will help cities and towns deliver essential information in real time. CivicLift also offers a return-on-investment program that allows municipalities to earn revenue from the platform.

CivicLift’s features include:

- Community events calendar
- Interactive map and directory for places of interest
- Local blogs, articles and an announcement platform
- A user dashboard, preference settings and personal configurations

CivicLift enables communities to attract many voices, ideas and interests to one place - a high-tech yet easy to use and maintain town square whose time has come.

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Web: www.ahharris.com
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Distributor of construction supplies: concrete forming and shoring, concrete repair products, decorative concrete products, ADA tiles for sidewalks, rebar & rebar fabrication, concrete anchors, thermal and moisture control products for concrete, construction fabrication, and erosion control products, sandless sandbags.

Patch Management, Inc.
451 Tyburn Road
Fairless Hills, PA 19030

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Fax: 215-949-3166
Web: www.fixroad.com

Patch Management has developed the most advanced pothole and roadway repair technology and equipment in the industry to ensure that our process is quick, cost efficient and environmentally friendly. We employ a truck-mounted unit that is 100% operated by one person within the truck; this makes sure that our process is safe and does not require the hazard of “boots on the ground.” Furthermore, no VOC’s and biodegradable materials make us an industry leader in environmental responsibility.

Patch Management has developed the most advanced pothole and roadway repair technology and equipment in the industry to ensure that our process is quick, cost efficient and environmentally friendly. We employ a truck-mounted unit that is 100% operated by one person within the truck; this makes sure that our process is safe and does not require the hazard of “boots on the ground.” Furthermore, no VOC’s and biodegradable materials make us an industry leader in environmental responsibility.

PMI is focused on spray-patching pothole and roadway repair. Traditional methods — shovels, a dump truck and three or four workers — are not only inefficient and expensive, but are woefully ineffective in solving the problem of roadway repairs. Spray patching attacks these inefficiencies by employing:

- “One-man, one-truck” technology allows for efficiency and cost-effectiveness
- Operations are controlled from the cab, reducing traffic hazards, safety risks and liability exposure;
- All materials are self-contained on the truck — enough for a full, productive day of patching
- Average pothole repair takes only 45-60 seconds and lasts for years
- The spray patching trucks can be operated day or night, in any kind of weather, and employ GPS technology to better map repairs.
Precision Concrete Cutting, more commonly known as SafeSidewalks.com, is the leader in uneven sidewalk repairs nationwide. Since being awarded public bids in Connecticut, we have been able to help even more municipalities throughout the state to create a safe environment for pedestrians.

Sidewalk Trip Hazard Repairs Made Easy!

Our patented technology slices away the trip hazards, leaving the sidewalks ADA compliant and aesthetically pleasing, while eliminating trip and fall liability. Customers report a 70-80% reduction in cost compared to other methods. Our process is low impact, eco-friendly, fast, and clean.

There’s no need to shut down the sidewalks while we work, so there’s no inconvenience to your citizens.

Awards and Contracts:

- CREC Sidewalk Maintenance and Trip Hazard Mitigation contract
- Town of Wallingford Sidewalk Trip Hazard Removal contract
- CASHO “Distinguished Service Award” for 2015

Our company does free demonstration work for new client cities. For more information, contact us at 1-800-553-0949 or visit our website at www.safesidewalks.com.
Our state of the art spray patcher, the “Pothole Killer” can tackle your toughest patching and repair challenges, including:

- Potholes
- Utility Cuts
- Alligator Cracks
- Bridge Deck Repair
- Sink Holes
- Concrete Repair
- Edge Erosion, Raveling and Rutting

With Patch Management’s exclusive services, you’ll get these advantages:

- “One-man, one truck” efficiency and cost effectiveness.
- All operations controlled from the cab, reducing safety risks, traffic hazards, and liability.
- All materials contained on the truck, enough for a full, productive day of patching.
- Average pothole repair takes 45-60 seconds, lasts for years.
- The “Pothole Killer” can be operated day or night, and in any kind of weather.
- On-board GPS technology.
- Simple, affordable rental or lease options available to suit your budget.
- Environmentally Friendly.
- All work is guaranteed.

Contact us at crb@potholekillers.com
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Bay State Consultants is an energy-consulting firm focused on providing energy procurement services through a competitive procurement model, completing more than 800 electricity and natural gas procurements during the past 15 years.

Bay State has negotiated the language of electric and natural gas supply agreements with all of the major suppliers that are active in New England and currently provides electric, natural gas, and solar procurement services to more than 150 municipal clients in Massachusetts and Connecticut.

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Celtic Energy (CEI) is a nationally recognized and highly respected energy consulting firm that specializes in energy project management and oversight. As one of the top Owner’s Representative firms in the country, CEI has performed oversight on over $1.5 billion in energy projects in 25 states and Washington, D.C. Our talented and experienced team of advisors has served as a Project Facilitator and Third Party Owner’s Representative on a multitude of Federal, State, Municipal, School, University, Medical Facility, and Commercial/Industrial projects, with special expertise in the area of Energy Savings Performance Contract (ESPC) oversight.

CEI acts as a Third Party Consultant to a number of municipalities across the county, helping to conceptually design and oversee ESPC projects, street lighting upgrades, school system projects, and sustainability initiatives like alternative energy and microgrid development. We have overseen several successful ESPC projects for Connecticut towns and school systems, including Tolland, North Haven, Colchester, and Windham, and performed oversight for CT’s first major microgrid project in the City of Stamford. CEI also conducts energy audits, consults on energy sustainability projects, and provides conceptual design for reliable, resilient, and redundant energy supply for municipal clients.
FirstSouthwest, a Division of Hilltop Securities
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For over 70 years, FirstSouthwest, a Division of Hilltop Securities, has been a trusted leader in public finance, providing our clients throughout the country with financial advisory and underwriting services. A diversified investment bank, FirstSouthwest also offers professional experience in the areas of continuing disclosure, arbitrage rebate and asset management. We have 5 offices serving the Northeast: Glastonbury, CT; Boston, Massachusetts; Worchester, Massachusetts; New York, New York; and Lincoln, Rhode Island.

At FirstSouthwest, we put our public sector clients first, working with them from the early planning stage of a project to its final financing. We provide fiscal impact analyses; refunding analyses; and comprehensive debt management programs and implementation. We assist in developing comprehensive rating presentations that focus on an issuer’s strength. Member: FINRA/SIPC/NYSE.

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Flagship Networks is a full service systems integration firm located in Shelton, Connecticut. We have significant experience in consulting, design and implementation and have completed hundreds of information technology projects delivering best of breed cross-industry solutions that span multiple platforms for our local and regional clients.

Flagship Networks has significant experience in Municipal, Educational, Healthcare, Financial Services, Legal, Hospitality, and Manufacturing sectors. We are well versed in data-center design, virtualization, storage, security, thin computing, remote access, high availability, disaster recovery, and managed services. Some of our specialties include Perimeter and Data Security, (LAN and WAN), Network Infrastructure, Data/Systems Replication, Software Defined Storage, Cloud Computing, and Secure Authentication.

Our top vendor partners include Dell-EMC, Juniper, VMware, Citrix, Microsoft, Meraki, Fortinet, Veem, Nutanix, and APC/Schneider.

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FordHarrison is a U.S. labor and employment law firm with more than 200 attorneys in 29 offices, including five affiliate firms. Committed to providing clients with the “right response at the right time” when managing their workforces, FordHarrison attorneys represent employers in labor, employment, immigration, and employee benefits matters including litigation. Through its membership in the global employment law firm alliance, Ius Laboris, FordHarrison provides clients that have multinational operations with a broad range of services related to labor and employment law in 46 countries throughout the world.

FordHarrison’s Hartford, CT office is home to a highly focused and highly respected practice assisting public sector employers in matters of labor and employment law and general municipal defense. Formerly known as Rose Kallor, LLP, a firm considered a leader in public sector employment work, FordHarrison stands committed to protecting the rights of public sector employers throughout Connecticut.

For more information on FordHarrison, please visit fordharrison.com. To learn more about Ius Laboris, please visit iuslaboris.com.

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Web: www.ccm-ct.org
Deborah Winick, Consultant
Beth Scanlon, Program and Digital Media Manager

CCM can help you process your payments faster, easier, and more safely.

Now you can enhance the efficiency and safety of your credit card processing. Take advantage of our BankCard Services program to facilitate payments. And if you haven’t upgraded to the latest technology terminals, you can also leverage our program expert to help you transition your payment terminals to EMV/chip terminals for optimal service and security.

Available to any current CCM municipal or business member, our BankCard Services program offers an array of advantages, including:

- An unbiased, consultative approach to assessing your business and processing needs
- Competitive rates and fees with a “meet or beat” offer
- Incentive pricing to encourage transition to EMV/chip equipment
- Next-day funding on transactions
- No contracts
- Timely customer service with 365/24/7 support and a local representative
- Periodic reviews and rate adjustments as needed

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Steve Weir, President, sweir@1callAIR.com

Full service (emergency mitigation, contents restoration and reconstruction services) restoration contractor. Expert lead/mold/asbestos remediation and biohazard decontamination. Board-up, temporary weatherproofing and securitization services. Decorative board-ups for blight control/response, crime scene clean-up.

JP Maguire
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Waterbury, CT 06708
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Fax: 203-573-8547
Web: www.jpmaguire.com
Brian Glasser, Emergency Services Coordinator, bglasser@jpmaguire.com

JP Maguire is a full service damage restoration contractor serving all of Connecticut for thirty years. Our Tier One pre-disaster plan has been put in place by over five hundred schools and seventy-five municipalities throughout Connecticut. To join is free and so is the phone call at 1-800-233-8220 or email us at Tier1@jpmaguire.com to find out how easy it is to become a member and have the security of knowing the Maguire Team is ready to help you 24/7.
Pro-Klean Cleaning & Restoration
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North Haven, CT 06473

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866-463-2313 (Toll Free 24/7)
Web: http://www.pro-klean.com
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Pro-Klean Cleaning & Restoration Services, Inc. is a family owned
and operated company that has been a trusted name in residential
& commercial loss mitigation, remediation & restoration services
since 1986. We specialize in fire, water, smoke, soot, wind, and
mold disaster clean ups.

When disaster damages your property, call Pro-Klean because it
takes hard work, dedication, a commitment to quality and above
all, expertise, when faced with property damage.

Pro-Klean utilizes the latest equipment and technology available
to ensure the highest quality and most efficient restoration of
your property. Our professional technicians train continuously
to remain current in the constantly evolving technology of
restoration services. In addition to their skills, you will also find
them to be friendly, courteous, and accommodating.

Since we are a provider to the insurance industry, we can
coordinate with claims personnel from the onset of a loss,
throughout the entire claims process to the final settlement,
thereby offering a smooth resolution experience for both property
owners and claims professionals.

Pro-Klean is always there for you when disaster strikes.

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Kevin Nugent, VP, COO

SUPREME STORM SERVICES (SSS) provides a broad scope of
products and services to federal, state, and local authorities in
the emergency preparedness and emergency response markets
by successfully combining the experience, manpower, and capital
resources of our industry leaders in the Disaster Recovery, Food
Services, and Food Supply markets. Our Food Supply Division
has 75 years of direct experience managing challenging logistics
and guidelines tied to supplying contingency food deliveries for
Federal, State, and Local emergency events.

Our Disaster Recovery Division has over 30 years of experience in
disaster recovery and debris management. We are financially well
positioned to manage multiple contracts simultaneously.
SUPREME FOOD SERVICES

Our Food Service Division can mobilize within 12 to 24 hours and provides a feeding operation to provide meal service for groups ranging from under 1000 up to 30,000.

- Multiple Fully Equipped Mobile Kitchens
- Trained Staff and Operational Team in Place
- Mobile Refrigerator and Freezer Trailers On Site
- Generators for Electrical and Lighting Needs On Site
- Complete Set-Up … Tents/Tables/Chairs/Etc.

LEADERSHIP

RESOURCES

EXPERIENCE

SUPREME FOOD SUPPLY

Our Food Supply Division has 75 years of direct experience managing challenging logistics and guidelines tied to supplying contingency food deliveries for Federal, State and Local emergency events.

- “Real Time” GPS Tracking,
- 500 Long Haul Trucks/Trailers
- 200 Refrigerated Transport Units
- Warehouse Capacity: 1.5 Million Square Feet
- Food Supply Inventory: $100 Million in Stock/34,000 items.

SUPREME DISASTER RECOVERY

Our Disaster Recovery Division has over 30 years of experience in disaster recovery and debris management. We are financially well positioned to manage multiple contracts simultaneously.

- Debris Management Site Operations (DMS)
- Experienced Project Managers and Sub Contractors
- Debris Collection – Hauling-Reduction-Disposal
- FEMA Consulting: Documentation & Reimbursement
- Bonding Capacity to $150 Million

160 YEARS OF COMBINED STRENGTH DELIVERING TRUSTED RESULTS IN TIMES OF NEED

SUPREME STORM SERVICES (SSS) provides a broad scope of products and services to federal, state and local authorities in the emergency preparedness and emergency response markets by successfully combining the experience, manpower and capital resources of industry leaders in the Disaster Recovery, Food Services and Food Supply markets.

CONTACT US!
supremestormservices@gmail.com
860.201.0642
Kevin Nugent
VP & Chief Operating Officer

New England Office: 49 DePaolo Drive Southington, CT 06489
Florida Office: 15074 Park of Commerce Blvd. Units 16 & 18 Jupiter, Florida 33478
EDUCATION

CCM MUNICIPAL TRAINING
900 Chapel Street, 9th Floor
New Haven, CT 06510-2807

Phone: 203-498-3073
Fax: 203-498-5834
Email: jcruz@ccm-ct.org
Web: www.ccm-ct.org/municipal-training-events
Jennifer Cruz, Education and Events Program Administrator

CCM provides no-cost training for member municipalities. Elected and appointed officials and municipal staff at every level utilize CCM Municipal Training to stay abreast of innovations, issues, and requirements affecting job performance and service to local residents and businesses.

CCM Municipal Training programs provide practical information for numerous core areas such as the Freedom of Information Act, ethics and conflicts of interest, municipal budgets, customer service, and effective meetings/parliamentary procedure.

Cutting edge and recent legislative topics are also available and have included such areas as economic development, storm water, developing comprehensive RFPs, Social Security administration, records management, and more.

Training sessions are also a major part of CCM’s Annual Convention and Spring Symposium.

Visit CCM’s web page for the current schedule of CCM Municipal Training.
**Emergency Resource Management**

1116 Portland Cobalt Road  
P.O. Box 911  
Portland, CT 06480  

Phone: 860-342-0902  
Fax: 860-342-5480  
Email: rziegler@ermanagement.com  
Web: www.ermanagement.com  
Robert Ziegler, President, rziegler@ermanagement.com  
Dan Clemente, Office Manager, hr@ermanagement.com  

Emergency Management Services (ERM) provides supplemental EMS staffing services, mainly for volunteer communities, but also provides EMS training and consulting services for all communities, and has done so for 14 years.

**Supreme Storm Services**

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Southington, CT 06489  

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Kevin Nugent, VP, COO  

SUPREME STORM SERVICES (SSS) provides a broad scope of products and services to federal, state, and local authorities in the emergency preparedness and emergency response markets by successfully combining the experience, manpower, and capital resources of our industry leaders in the Disaster Recovery, Food Services, and Food Supply markets. Our Food Supply Division has 75 years of direct experience managing challenging logistics and guidelines tied to supplying contingency food deliveries for Federal, State, and Local emergency events.

Our Disaster Recovery Division has over 30 years of experience in disaster recovery and debris management. We are financially well positioned to manage multiple contracts simultaneously.

Our Food Service Division can mobilize within 12 to 24 hours and provides a feeding operation to provide meal service for groups ranging from under 1,000 up to 30,000. We provide trusted results in times of need.

**CCM LEAN for Local Government Initiative**

900 Chapel Street, 9th Floor  
New Haven, CT 06510-2807  

Phone 203-498-3056  
Fax: 203-562-6314  
Email: amerola@ccm-ct.org  
Web: www.ccm-ct.org  
Andrew Merola, CCM Energy & Program Development Manager  

CCM’s LEAN for Local Government Initiative involves participating CCM-member municipalities, their school districts, and local public agencies in:

- Improving programmatic outcomes by increasing operational efficiencies
- Reducing and eliminating waste in government processes
- Engaging employees in beneficial practices to enhance the delivery of services

CCM members selected two qualified and experienced firms - Menefee Associates Consulting, LLC and MainStream GS, LLC - to provide training, advising, and coaching in support of short and long term process improvements and to foster a culture of continuous improvement with a focus on the review, evaluation, and improvement of identified processes and facilitation of train-the-trainer sessions.
Bay State Consultants, LLC
10 State Street
Newburyport, MA 01958

Phone: 978-255-2194
Fax: 978-824-2466
John Shortsleeve, President,
jshortsleeve@baystateconsultants.com

Bay State Consultants is an energy-consulting firm focused on providing energy procurement services through a competitive procurement model, completing more than 800 electricity and natural gas procurements during the past 15 years.

Bay State has negotiated the language of electric and natural gas supply agreements with all of the major suppliers that are active in New England and currently provides electric, natural gas, and solar procurement services to more than 150 municipal clients in Massachusetts and Connecticut.

CCM Energy Program
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Andrew Merola, CCM Energy & Program Development Manager

- Energy purchasing: electricity, natural gas, Solar PV, and Virtual Net Metering
- Owner’s representation for energy efficiency and municipal microgrids
- LED streetlight initiative
- Owner’s representation for ESPC and microgrid projects

CCM - U.S. Energy Systems - Fireye
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Andrew Merola, CCM Energy & Program Development Manager

CCM and U.S. Energy have partnered to provide CCM-member towns and cities Fireye from United Technologies — the NX-M2G intelligent boiler solution that eliminates waste cycling, reducing energy use and energy cost (up to 25%). Recently selected by the General Services Administration and U.S. Department of Energy as a High Impact Technology through the Green Proving Ground (GPG) program, this technology uses temperature sensors and advanced algorithms to distinguish between boiler standby losses and actual demand for space heating, in order to conserve energy by reducing boiler “false starts” without compromising occupant comfort.

- What are the key benefits?
- Proven energy savings (10% to 25%)
- Reduction in electrical energy usage
- Reduction in maintenance and service cycles
- Lower CO2 & GHG emissions
- Lower carbon footprint
- Cutting edge proprietary, patented technology
- Short-term paybacks (2 - 3 years)
- Long-term reliability
- Safe, tamper proof, repeatable control
- Five year warranty
- “Shoulder season” savings

For additional information, contact Andy Merola, (203) 498-3056 or amerola@ccm-ct.org.

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Walt Donzila, Director of Business Development,
wdonzila@celticenergy.com

Celtic Energy (CEI) is a nationally recognized and highly respected energy consulting firm that specializes in energy project management and oversight. As one of the top Owner’s Representative firms in the country, CEI has performed oversight on over $1.5 billion in energy projects in 25 states and Washington, D.C. Our talented and experienced team of advisors has served as a Project Facilitator and Third Party Owner’s Representative on a multitude of Federal, State, Municipal, School, University, Medical Facility, and Commercial/Industrial projects, with special expertise in the area of Energy Savings Performance Contract (ESPC) oversight.

CEI acts as a Third Party Consultant to a number of municipalities across the county, helping to conceptually design and oversee ESPC projects, street lighting upgrades, school system projects, and sustainability initiatives like alternative energy and microgrid development. We have overseen several successful ESPC projects for Connecticut towns and school systems, including Tolland, North Haven, Colchester, and Windham, and performed oversight for CT’s first major microgrid project in the City of Stamford. CEI also conducts energy audits, consults on energy sustainability projects, and provides conceptual design for reliable, resilient, and redundant energy supply for municipal clients.
“Partnering with CT Municipalities to Maximize Energy Savings and Minimize Energy Project Risk”

Services:
- Performance Contract Owner’s Representative
- Municipal Microgrid Solutions
- Measurement & Verification Consulting
- C-PACE Technical Reviews
- Sustainability Planning
- CHP/Resilience Strategies
- GHG/Carbon Reduction Plans
- Energy Audits, Models and Benchmarking
- Energy-Conscious Design Review

Is proud to announce a new service for Connecticut’s Municipalities

Energy Savings Performance Contract (ESPC) Owner’s Representation Services

Following a competitive bid process completed by its member towns and cities, the Connecticut Conference of Municipalities (CCM) has launched a new Owner’s Representation Service for Energy Savings Performance Contracts (ESPC).

ECG is proud to have been selected as a qualified Owner’s Rep for this exciting new program. Contact The ECG Group today for a Complimentary Preliminary Energy Assessment.

For inquiries, please contact Kendra McQuilton at (631) 360-0006 or kendra@theECGgroup.com
The ECG Group
222 Middle Country Road, Suite 318
Smithtown, NY 11787

Phone: 631-360-0006
Fax: 631-360-0277
Email: info@theecggroup.com
Web: www.theecggroup.com
Kendra McQuilton, Chief Executive Officer, kendra@theecggroup.com

The ECG Group provides expert consulting and design services for energy efficiency projects. We have specific expertise acting as the Owner’s Agent and Engineer-of-Record for the initiation, design, and management of energy savings performance contracting projects. Through our “Energy Performance Engineering” (EPE) Service, we have successfully worked as the technical liaison between Owners and Energy Services Companies (ESCO’s) on over 100 energy performance projects that produced close to $1 billion in energy conservation improvements. Our experts lend credibility, transparency, and control to the process and ensure the Owner’s interests are protected throughout every phase of the program.

Through our work on energy-focused projects, ECG has developed tremendous depth of expertise in the more innovative areas of Mechanical engineering. This experience includes the application of fuel cells (combined heat and power generation), LED lighting, solar photovoltaic, wind, and other current and/or emerging technologies. Our focus on state-of-the-art energy efficient building systems makes ECG uniquely qualified to design either traditional or innovative measures, depending on the client’s needs.

ECG was selected by CCM’s Energy Division as an Owner’s Representative for state-wide Energy Savings Performance Contracts. ECG’s Kendra McQuilton, CEO, has been appointed to the board of Connecticut’s Renewable Energy Efficiency Business Association, Inc. (REEBA).

edgeGEN
206 Gale Lane, Suite C
Kennett Square, PA 19348

Phone: 610-444-2800
Tammi Poore, Operations Manager, tpoore@tangentenergy.com

dedgeGEN™ is a Distributed Energy Resource (DER) platform that enables energy retailers, municipal utilities, and large C&I Customers to achieve faster ROIs on Cummins generators by adding Tangent AMP™, a Distributed Energy Resource Management System (DERMS) that predicts and dispatches generation in response to high prices and other economic opportunities on the energy grid.

Contact us for more information on peak demand management and energy market opportunities for municipal energy customers.

ESCO Energy Services Company, a division of PowerSecure, Inc.
309 Pittsfield Road
Lenox, MA 01240

Phone: 954-557-0521
Rick Davis, Director, rxdavis@powersecure.com

PowerSecure International, Inc. acquired ESCO Energy Services, Inc., a private company based in Lenox, Massachusetts that provides lighting retrofit solutions which deliver energy savings for large energy services companies and commercial and industrial, institutional, utility and municipal customers across North America.

The company provides full turnkey energy efficiency services including energy audits, engineering and design, materials procurement, project management, implementation and verification. Since its inception in 1992, ESCO has delivered more than 300 million square feet of lighting upgrades.

RealTerm Energy
201 West Street, Suite 200
Annapolis, MD 21401

Phone: 866-422-5200
Email: info@realtermenergy.com
Web: www.realtermenergy.com
Contact: Paul Vesel, Director Business Development – Northeast USA, 413-695-0045, pvesel@realtermenergy.com
Scott Vokey, Director of Government Relations & Community Solutions, 866-422-5202, svokey@realtermenergy.com

RealTerm Energy is a North American leader in the provision of LED street lighting conversions for cities. With offices in the U.S. and Canada, we have provided LED lighting upgrades to more than 160 clients. Our team of 40 full-time employees is dedicated exclusively to designing and executing high-quality and cost-effective LED streetlight conversions.

Municipalities can easily convert their streetlight network to LED by choosing from our menu of services: a complete turnkey solution, procurement or project management consulting, and/or innovative geomatics and design services. Our photometric-based LED street lighting designs and our adaptive technology control offerings deliver unmatched energy and maintenance savings to our clients. We build capacity in municipalities by training local labor in leading-edge GPS applications and installation techniques. Our project management, government relations and marketing teams ensure everyone is well informed and your most public energy project meets or exceeds expectations.

RealTerm Energy’s “remarkable” partnership in the joint-procurement model developed with Local Authority Services (LAS) and the Association of Municipalities of Ontario has been recognized by the World Bank as being among the most efficient and successful delivery models in the world.
Tanko Lighting helps municipalities convert aging streetlighting infrastructure to the most energy efficient Light Emitting Diode (LED) fixtures available. Our goal is to save taxpayer dollars and the environment through energy efficient streetlighting. We utilize data to help cities plan and manage their streetlight systems while providing transparency throughout the process.

Our turnkey services include GIS auditing, acquisition support, design/engineering, procurement, rebate and rate change services, construction management, field training, and technical support. To date, we have implemented more than 200,000 energy efficiency streetlight conversions nationwide. We develop projects that harness the energy cost savings and result in no upfront costs to the customer.

Tanko Lighting is a member and qualified service provider for the Connecticut Conference of Municipalities. With an extensive portfolio of turn-key municipal LED streetlighting conversion projects throughout the State of Connecticut, Tanko Lighting is the right choice for LED streetlighting.

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Web: www.trcsolutions.com
Brian Johnston, Senior Project Manager,
Tri-State Renewable Resources
129 Church Street
New Haven, CT 06510

Phone: 1-844-3-TRISTATE (1-844-387-4782)
Web: http://tristaterenewableresources.nyc/
Charles Taylor, Managing Technical Partner,
cctaylor@tristaterenewableresources.nyc

Tri-State Renewable Resources is a family owned and operated business designed with future generations in mind. We all have families and want our children to have the same benefits and experiences we’ve had. We take these considerations into each project, helping you achieve the same, a sustainable planet with enough energy to power their ideas into the future.

Tri-State is a new enterprise developed by people with extensive experience in designing, constructing, and maintaining solar energy systems. We have learned that almost everyone wants to benefit from solar but many can’t afford the initial upfront expense. That’s why we have designed a turnkey system that allows you to benefit from solar without one dime out of pocket.

We incur all the costs by setting up a long term relationship with you and guaranteeing not only savings now, but throughout the lifetime of the contract, saving you thousands of dollars.

Our primary focus is on commercial, municipal and large residential buildings in the NYC tri-state area. You’ll find that our Power Purchase Agreement is not only free to enter into, but also has some of the lowest guaranteed charges. Depending on your usage, you can save up to tens of thousands of dollars on your annual electric bill.

We visit your location and provide a free, no obligation cost savings diagnostic. The only thing you have to lose is your dependence on your electric company and its annual increases.
Trusted microgrid advisors helping you achieve resilience, safety and energy management goals

TRC’s multi-disciplined experts partner with cities and towns to assess, design and construct distributed energy and energy efficiency solutions that maximize your investment and reduce risk.

- Feasibility Studies
- Site Selection
- System Design
- Requirements Engineering
- Environmental Permitting
- Advisory Services
- Stakeholder Communications

Brian Johnston
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LED STREET LIGHTING SOLUTIONS

- 50%–70% Energy Consumption Reduction
- 160+ Successful LED Streetlight Conversions Completed
- 40+ Team of LED Street Lighting Specialists
- Utility Buy-Back Services Available
- Smart City Solutions

Contact us to find out more about our work with other Connecticut municipalities.

GOLD-LEVEL MEMBER

Connecticut Conference of Municipalities

BEFORE LED UPGRADE

AFTER LED UPGRADE

413.695.0045
info@realtermenergy.com
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355 Research Parkway
Meriden, CT 06450

Phone: 203-630-1406
Fax: 203-630-2615
Web: www.blcompanies.com
Derek Kohl, PE, Director of Engineering, dkohl@blcompanies.com

BL Companies, an employee-owned firm, is a leader in delivering high-quality, integrated architecture, engineering and related services to public and private clients for land development, building design, and infrastructure projects. We specialize in Architecture; Civil, MEP, Structural and Transportation Engineering; Environmental Sciences; Landscape Architecture; Planning; Land Surveying and Subsurface Utility Engineering.

Historically listed in the Top 500 Design Firms in the country by Engineering News Record, BL Companies has offices in eight states, including Connecticut, Maryland, Massachusetts, New Jersey, New York, Ohio, Pennsylvania and Texas.

As an employee-owned company, we advocate a team approach and strive to formulate long lasting relationships with our clients and business partners. We believe there is no limit to what a team can do when working in a true partnership. Supplying clients with creative solutions based on a collaborative process assures a result that is greater than the sum of its parts.

Cardinal Engineering Associates, Inc.
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Web: www.cardinal-engineering.com
Joseph A. Cermola, III, PE, (Principal), Vice President, jac3@cardinal-engineering.com

Since 1962 Cardinal Engineering Associates Inc. has provided comprehensive, innovative and cost effective solutions for an array of multi-disciplined projects. Our team not only meets our clients’ expectations, they go the step beyond.

At Cardinal, our track record — built on five decades of experience — is one of delivering results. From planning and design to overseeing the construction phase, our unique mix of public works experience, civil engineering expertise, state of the art technology, in house support, and a management team that personally follows a project through to completion, assures our clients successful conclusions. Whether short term or on-going, this partnership, above all, makes Cardinal the firm of choice for civil engineering solutions.

Since Cardinal Engineering Associates’ founding in 1962, we have successfully partnered with clients, focusing on direct communication; immediate access to principals; responsive and responsible service; and a commitment to the ongoing growth of our knowledge base and skills.

Cardinal Engineering Associates Inc. is a Connecticut-based firm centrally located in Meriden, giving us easy access to our clients statewide.

Our multi-disciplined technical staff with diverse backgrounds and specializations includes licensed civil engineers, Connecticut-licensed land surveyors, graduate engineers with EIT certificates, a support staff of engineering technicians, CAD operators and construction inspectors with an average of more than 25 years of experience.
CME Associates, Inc.
33 Wilbur Cross Way, Suite 105
Mansfield, CT 06268

Phone: 1-888-291-3227
Email: info@cmeengineering.com
Web: www.cmeengineering.com

Rachel A.B. McQuillen, PE, Community Development Division Manager, 860-928-7848, rmcquillen@cmeengineering.com
Kasey Silva, Director of Administrative Services, ksilva@cmeengineering.com

Building strong communities for the future matters. CME partners with local communities to enhance their infrastructure while preserving the community’s unique character. We help envision a path for growth and development and design the way forward, providing the technical tools and innovative solutions to get them there. We have recognized, national experts in transportation engineering and historic site redevelopment that work with communities and apply their knowledge on a local level. We work as an advocate throughout the project; ensuring the success of each and every project.

Envision, design, and construct something unique with us.

Services include:

- Visioning and Master Planning
- Development, Planning & Consulting
- Green and Low Impact Development Initiatives
- Infrastructure Improvement & Management Planning
- Downtown / Brownfield Redevelopment
- Grant Identification and Writing
- Coastal Protections

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Fuss & O’Neill, Inc.
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The engineers, planners, and scientists at Fuss & O’Neill provide the customized designs and solutions our clients need. We regularly partner with public- and private-sector clients to complete projects ranging from large to small, simple to complex. No matter the project, we collaborate with our clients to develop solutions that promote sustainability.

Since its founding in 1924, Fuss & O’Neill has grown from a flagship office in Manchester, CT, to include six regional offices and three LLCs. Our team includes more than 270 professionals that specialize in providing:

- Engineering Services
- Planning Services
- Landscape Architecture
- Design Build Solutions
- Scientific and Manufacturing Solutions

As Fuss & O’Neill continues to grow, we seek both clients and employees who value integrity, quality, and professionalism. We believe that the success of our clients is inextricably linked to that of Fuss & O’Neill.
Loureiro Engineering Associates, Inc.

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Plainville, CT 06062

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Brian A. Cutler, P.E., President, bacutler@loureiro.com

Loureiro has been providing engineering, construction, EH&S, energy, waste management, and facility services to a wide variety of public and private sector clients throughout the Northeast since 1975. Our set of integrated engineering disciplines enables us to provide clients with solutions that meet their specific needs. We have developed an expertise in the following areas of engineering and our services include: environmental; site; transportation; wastewater; underground utilities; land surveying; structural; mechanical; electrical; plumbing; fire protection; and facilities. Our construction capabilities include heavy & highway, bridge, site development, underground utilities, remediation, demolition, concrete, and general contracting.

Our EH&S services encompass environmental compliance & permitting, consulting, auditing, training, emergency planning & response, management systems consulting, professional resource support and transportation compliance. Energy services include assessing energy reduction opportunities, energy modeling, training, alternative energy, and energy metrics and reporting. Waste management capabilities include management, transportation, and disposal of industrial, construction, and universal waste. Facility services include preventative maintenance, corrective action, decommissioning, decontamination & equipment dismantling and equipment installation.


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J. Howard Pfrommer, P.E., Vice President/Secretary, hpfrommer@nlja.com

Founded in 1972, Nathan L. Jacobson & Associates, Inc. is an established civil and environmental engineering firm that specializes in providing comprehensive technical services to municipal clients. Areas of practice include infrastructure improvement projects, roads, bridges, stormwater management, water resources, environmental permitting; water supply, storage, transmission, distribution and treatment facilities; wastewater facilities planning, collection systems; pump stations, treatment facilities, and alternative small community systems; and, general municipal engineering services.

A large portion of Nathan L. Jacobson & Associates, Inc. practice is devoted to providing on-call town engineering services, including the review of land use applications, preparation of estimates for bonding purposes, and inspection to enforce compliance with town standards. Additional services include municipal environmental permitting, MS4 compliance, and design services for a wide variety of recreation, public works and community development improvement projects.

Tighe & Bond, Inc.

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Web: www.tighebond.com
Dana C. Huff, P.E., Vice President, 203-712-1100, dchuff@tighebond.com
Paul E. Malmrose, P.E, Vice President, 860-704-4763, pemalmrose@tighebond.com

Tighe & Bond provides comprehensive engineering and environmental services to more than 100 municipalities across Connecticut. Our staff of 300 work from offices located across New England, including Middletown and Shelton, Connecticut. We deliver a variety of services including site planning and design, building engineering, coastal and waterfront solutions, environmental consulting, GIS and asset management, transportation engineering, and of course water and wastewater engineering.

An employee-owned firm, we are invested in our clients’ success. Tighe & Bond has been around for more than a century and never stops evolving and improving to keep pace with client needs. Vision, technical expertise, exceptional service, and strong client relationships have always been at the forefront of who we are. Visit our comprehensive new website at www.tighebond.com.
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Jay Sheehan, Municipal & Institutional Business Development Leader; jsheehan@woodardcurran.com
Don Iannicelli, Senior Project Manager; 203-699-6081, diannicelli@woodardcurran.com

At Woodard & Curran, there’s nothing we love more than a tough engineering challenge. We are an integrated engineering, science, environmental management, and operations company handling a wide range of water and environmental issues for public and private clients nationwide. For over thirty years, we have earned our clients’ trust by relying on our creativity and tenacity to deliver exceptional results.

By implementing best practices and understanding how to protect investments, we’re able to strike a balance between the competing elements of cost, service, risk, and regulation when helping communities manage water, wastewater, and drainage systems. We know how to plan for and respond to hazard events like increasingly extreme weather and help clients implement hazard mitigation and resiliency projects to protect infrastructure and defend public safety. We understand how effective utilities are managed, assisting our clients to improve business practices and develop sustainable long-term funding and financing.

We blend areas of expertise like planning, permitting, finance, engineering, and construction to achieve intelligent results for clients entrusted with public assets. We take on utility and public works operations and solve safety, compliance, process, and staffing challenges by integrating the knowledge gained from our extensive experience in operations, engineering, and automation.
The engineers, planners, and scientists at Fuss & O'Neill provide the customized designs and solutions our clients need. We regularly partner with public- and private-sector clients to complete projects ranging from large to small, simple to complex. No matter the project, we collaborate with our clients to develop solutions that promote sustainability.

Since its founding in 1924, Fuss & O'Neill has grown from a flagship office in Manchester, CT, to include six regional offices and three LLCs. Our team includes more than 270 professionals that specialize in providing:

- Engineering Services
- Planning Services
- Landscape Architecture
- Design Build Solutions
- Scientific and Manufacturing Solutions

As Fuss & O'Neill continues to grow, we seek both clients and employees who value integrity, quality, and professionalism. We believe that the success of our clients is inextricably linked to that of Fuss & O'Neill.

The consulting engineers at HRP have worked together with our clients to assure that they move their
environment forward. Our job is to minimize the environmental risks associated with our clients’ projects and help them reach their intended business goals.

HRP is a multidisciplinary environmental and civil engineering consulting firm, with nine offices throughout the US. Our engineers and geologists listen carefully and implement new ideas and processes that are flexible, effective, and sustainable.

Our collaborative business approach means that our clients are always fully involved and informed through the development and completion of their project.

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Our EH&S services encompass environmental compliance & permitting, consulting, auditing, training, emergency planning & response, management systems consulting, professional resource support and transportation compliance. Energy services include assessing energy reduction opportunities, energy modeling, training, alternative energy, and energy metrics and reporting. Waste management capabilities include management, transportation, and disposal of industrial, construction, and universal waste. Facility services include preventative maintenance, corrective action, decommissioning, decontamination & equipment dismantling and equipment installation.


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J. Howard Pfrommer, P.E., Vice President, hpfrommer@nlja.com

Founded in 1972, Nathan L. Jacobson & Associates, Inc. is an established civil and environmental engineering firm that specializes in providing comprehensive technical services to municipal clients. Areas of practice include infrastructure improvement projects, roads, bridges, stormwater management, water resources, environmental permitting; water supply, storage, transmission, distribution and treatment facilities; wastewater facilities planning, collection systems; pump stations, treatment facilities, and alternative small community systems; and, general municipal engineering services.

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Derek Kohl, PE, Director of Engineering, dkohl@blcompanies.com

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Beth Scanlon, Program and Digital Media Manager

The consortium provides members of CCM with all the testing and management services necessary for compliance with federal Department of Transportation (DOT) drug-and-alcohol testing regulations. The program offers towns and cities:

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Day Pitney LLP is a full-service law firm with close to 300 lawyers representing clients in a wide variety of sophisticated legal matters. It has diverse municipal and business law practices and one of the most respected trial practices in the Northeast. The Firm advises municipalities on matters ranging from bond financing, charter revision, intergovernmental contracts, construction contract review and litigation, environmental and land use concerns, personnel matters and litigation, civil rights litigation, pension and retirement plans, and regionalization initiatives.

Day Pitney has Connecticut offices in Hartford, New Haven, Stamford, West Hartford, and Greenwich, as well as offices in New York, New Jersey, Boston, Washington, DC, and Florida.

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Karsten & Tallberg, LLC focuses its practice on the defense of public entities and officials against all types of civil claims including law enforcement liability, educator’s liability, land use disputes, and all other professional liability claims faced by public sector employees, boards and agencies.

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Matthew Dallas Gordon LLC is a civil litigation law firm located in West Hartford, Connecticut that provides a wide range of services in municipal, corporate, commercial, and insurance litigation in both state and federal courts. The firm also provides personal injury, products liability, premises liability, and real estate services.

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Matthew Gordon has been awarded an Excellent Avvo rating and has been designated a Top Lawyer by Connecticut Magazine. He is a past President of the University of Connecticut Law School Alumni Association, a former President of the Hartford County Bar Association and is included on the A. M. Best Company Best’s Directory of Recommended Insurance Attorneys and Adjusters. He is also a member of the Connecticut Conference of Municipalities Business Associates and the Connecticut Trial Lawyers Association. He is listed in the Martindale Hubbell directory of attorneys and online listings.
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Ryan Ryan Deluca LLP has extensive experience representing Connecticut municipalities and their employees and officials in Connecticut state and federal courts and in administrative proceedings. We have successfully defended police officers and officials in suits alleging excessive force in violation of state and federal constitutional rights; suits against municipal defendants brought under 42 U.S.C. section 1983; and a variety of other claims against municipal defendants brought under 42 U.S.C. section 1983; and a variety of other claims against municipal defendants. We are aggressive in trying to identify and eliminate baseless claims at the earliest opportunity.

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For more information, please contact:

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<td>Woodard &amp; Curran</td>
<td>24, 29</td>
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<tr>
<td>WSP USA, Inc.</td>
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<tr>
<td>Zangari Cohn Cuthbertson Duhl &amp; Grello P.C.</td>
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Connecticut Conference of Municipalities

collaborating for the common good